



Shareholder Update
Q2 2026

Aug 2026

Disclaimer

Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements other than statements of historical fact are forward-looking statements. These statements include, but are not limited to, statements regarding our operating results and financial position; anticipated expenses, including our financial outlook, and investments; expectations relating to our key financial and operating metrics; our business strategy and plans, including expectations related to our full-stack end-to-end marketplace and superapp strategy; expectations relating to legal and regulatory proceedings; expectations relating to our industry, the regulatory environment, market conditions, trends, and growth; expectations relating to customer behavior and preferences; our market position; potential market opportunities; and our objectives for future operations. The words “believe,” “may,” “will,” “estimate,” “potential,” “continue,” “anticipate,” “intend,” “expect,” “could,” “would,” “project,” “plan,” “target,” and similar expressions are intended to identify forward-looking statements. Forward-looking statements are based on management’s expectations, assumptions, and projections based on information available at the time the statements were made. These forward-looking statements are subject to a number of risks, uncertainties, and assumptions, including, among others: our ability to successfully execute our business and growth strategy and generate future profitability; market acceptance of our products and services; our ability to penetrate our existing customer base and expand our customer base; our ability to develop new products and services and achieve customer adoption of them; our ability to obtain applicable regulatory approvals; the success of any acquisitions or investments that we make; the effects of increased competition in our markets; our ability to stay in compliance with applicable laws and regulations; the possibility of adverse developments in pending litigation; the risk that the outcome of currently ongoing and potential future regulatory litigation and/or enforcement actions, as well as potential changes in federal or state law, could immediately or subsequently prevent us from offering, or continuing to offer, event contracts; stock price fluctuations; market conditions across the cryptoeconomy, including crypto price volatility; and general market, political, and economic conditions, including interest rate fluctuations, inflation, tariffs, instability in the global banking system, economic downturns, and other global events, including regional wars and conflicts and government shutdowns. It is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make. In light of these risks, uncertainties, and assumptions, our actual results could differ materially and adversely from those anticipated or implied in the forward-looking statements. Further information on risks that could cause actual results to differ materially from anticipated results is included, or will be included, in our filings we make with the Securities and Exchange Commission from time to time, including our Annual Reports on Form 10-K and Quarterly Reports on Form 10-Q. Except as required by law, we assume no obligation to update these forward-looking statements, or to update the reasons if actual results differ materially from those anticipated in the forward-looking statements.

Key Performance Metrics

This presentation includes key performance metrics that our management uses to help evaluate our business, identify trends affecting our business, formulate business plans, and make strategic decisions. Our key performance metrics include certain metrics, such as MTUs, Trading Volume, and Assets on Platform. Definitions of these key performance metrics can be found in the footnotes to this presentation. For more information and a more detailed discussion of our Key Performance Metrics, refer to the filings we make with the Securities and Exchange Commission from time to time, including our Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2026.

Non-GAAP Financial Measures

This presentation includes financial information prepared in accordance with U.S. generally accepted accounting principles (“GAAP”). This presentation also includes non-GAAP financial information, which should be considered supplemental to, not a substitute for, or superior to, the financial measure calculated in accordance with GAAP. There are a number of limitations related to the use of these non-GAAP financial measures and their nearest GAAP equivalents. For example, the Company’s definitions of non-GAAP financial measures may differ from non-GAAP financial measures used by other companies. For a description of the non-GAAP financial information included herein, see the Appendix to this presentation. A reconciliation to the most directly comparable GAAP measure is set forth in the Appendix to this presentation.

Market and Industry Data

This presentation may include market and industry data, forecasts, and other statistical information. Unless otherwise indicated, information concerning the Company’s industry and the markets in which it operates, including general expectations, market position, market opportunity, and market size, are based on management’s knowledge and experience in the markets in which the Company operates, together with currently available information obtained from various sources, including publicly available information, industry reports and publications, surveys, our users, trade and business organizations, and other contacts in the markets in which the Company operates. Certain information is based on management estimates, which have been derived from third-party sources, as well as data from internal research. In presenting this information, the Company has made certain assumptions that it believes to be reasonable based on such data and other similar sources and on the Company’s knowledge of, and experience to date in, the markets in which the Company operates. While the Company believes the estimated market and industry data included in this presentation is reliable, such information is inherently uncertain and imprecise. Market and industry data is subject to change and may be limited by the availability of raw data, the nature of the data gathering process, and other limitations inherent in any statistical survey of such data. In addition, projections, assumptions, and estimates of the future performance of the markets in which the Company operates are necessarily subject to uncertainty and risk due to a variety of factors, which could cause results to differ materially from those expressed in the estimates made by third parties and the Company. Accordingly, you are cautioned not to place undue reliance on such market and industry data or any other such estimates.

Trademarks

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Q2'26 Highlights

Total Revenue

\$45M

Y/Y: 37% | \$12M
Q/Q: (10)% | \$(5)M

Transaction Revenue

\$18M

Y/Y: (15)% | \$(3)M
Q/Q: (26)% | \$(6)M

Services Rev. & Interest Income

\$26M

Y/Y: +117% | \$14M
Q/Q: +6% | \$1M

Credit Card Revenue

\$16M

Y/Y: +231% | \$11M
Q/Q: +10% | \$1M

Operating Expenses

\$122M

Y/Y: +24% | \$24M
Q/Q: (15)% | \$(22)M

Adj. EBITDA⁽¹⁾

\$(74)M

Y/Y: (43)% | \$(22)M
Q/Q: (24)% | \$(14)M

Adj. Operating Loss⁽²⁾

\$(49)M

Y/Y: 5% | \$3M
Q/Q: 9% | \$5M

MTUs⁽³⁾

580K

Y/Y: 11% | 57K
Q/Q: (2)% | (9)K

[1] We define Adjusted EBITDA as net income (loss), adjusted to exclude provision for (benefit from) income taxes, interest expense, depreciation and amortization, stock-based compensation expense, impairment, restructuring charges, non-recurring legal contingencies, settlement and related costs, change in fair value on related party convertible notes, change in fair value on related party loans, gain on conversion of convertible notes and term loans, and unrealized foreign exchange loss (gain). Adjusted EBITDA is a non-GAAP financial measure. See the Appendix to this presentation for more information and a reconciliation to the most directly comparable GAAP measure.

[2] We define Adjusted Operating Loss as operating loss, adjusted to exclude depreciation and amortization, stock-based compensation, impairment, restructuring charges, and non-recurring legal contingencies, settlement and related costs. Adjusted Operating Loss is a non-GAAP financial measure. See the Appendix to this presentation for more information and a reconciliation to the most directly comparable GAAP measure.

[3] MTUs is defined as any retail or institutional user who has engaged in any revenue-generating activity or whose account otherwise generated revenue for the Company in the trailing thirty days. MTUs presented for a quarter represent the MTUs as of the last day of the last month of the respective quarter. Numbers presented are as of the second quarter of 2026.

Recent Business & Financial Highlights

- 1 Delivering on operational discipline** with Q2'26 total operating expenses down 15% sequentially and 29% from Q4'25; third consecutive quarter of improved operating losses
- 2 Completing the regulated derivatives stack** with our derivatives clearinghouse now live in August and clearing Gemini event contracts traded on our designated contract market (DCM)¹; Futures Commission Merchant (FCM) application filed in July²
- 3 Investing in Predictions liquidity**, with 3x³ the number of contracted market makers⁴ and new maker and taker incentive programs launched since Q1'26; volume⁵ up 93% quarter-over-quarter with 27K+ cumulative prediction traders⁶ since launch
- 4 Expanding the tradable universe** at Gemini with commission-free U.S. equities and ETFs⁷ launched in July, bringing the platform to 5,000+ tradable markets⁸ across equities, crypto, and event contracts, up from under 100 a year ago
- 5 Building a more durable revenue and engagement model** with services revenue and interest income of \$26.0M, up 117% year-over-year and now 59% of net revenue versus 50% in Q1'26, and multi-product users⁹ up nearly 2x year-over-year in Q2'26

[1] Operating under CFTC DCM and DCO licenses held by our regulated subsidiaries, Gemini Titan, LLC and Gemini Olympus, LLC.

[2] Subject to CFTC approval and applicable U.S. regulatory frameworks and law. Application filed by Gemini Galactic Markets, LLC, our subsidiary.

[3] Growth is as of Q1'26 period end vs 7/31/2026.

[4] Contracted market makers are the number of entities that have executed a market maker agreement for Predictions. Date is as of 7/31/2026.

[5] Volume is measured in Event Contracts Traded, which is the total number of event contracts bought or sold on our prediction marketplace during the period.

[6] Cumulative Prediction Traders is defined as the total cumulative unique number of users that have executed a trade on our prediction marketplace. As of 7/31/26.

[7] Offered through our FINRA-registered broker-dealer subsidiary, Gemini Galactic Markets, LLC.

[8] Tradable markets refers to the numbers of unique assets or contracts that are available to trade as of 7/31/26. This includes digital assets, securities, and event contracts.

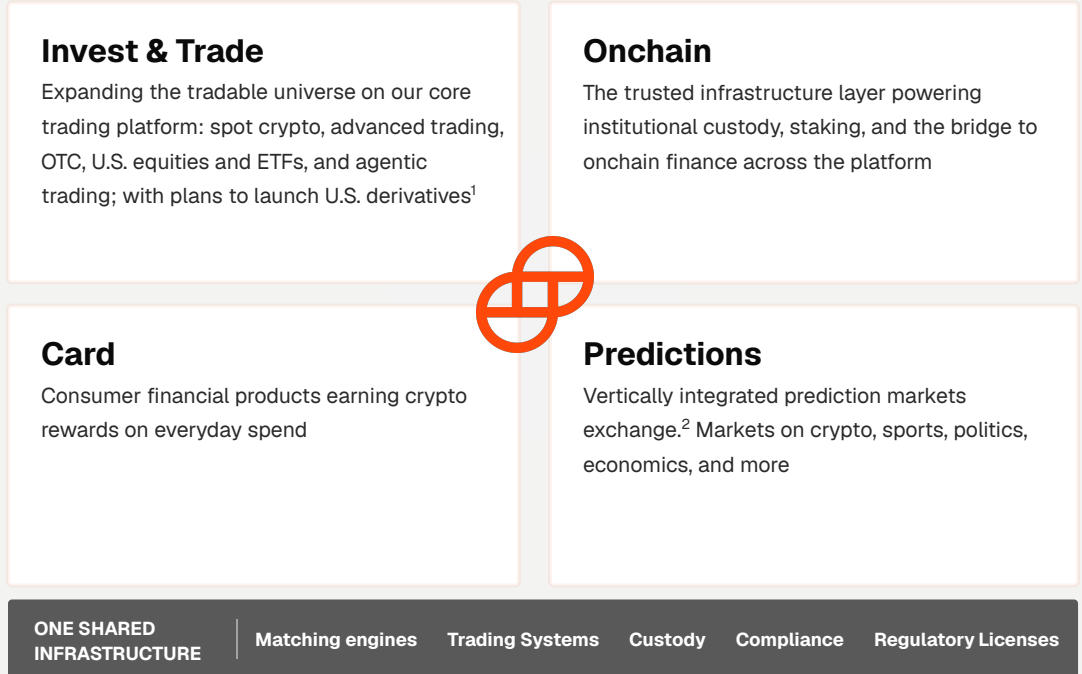
[9] Multi-product users are the number of unique users that register an MTU qualifying action across 2 or more of our core products in a 30-day period, including: spot crypto exchange, card, predictions, and staking.

From bitcoin company to markets company

EVOLUTION

2014 — 2020	ORIGIN Bitcoin company Regulated bitcoin exchange and custodian
2021 — 2025	GEMINI 1.0 Crypto company Multi-asset crypto trading, custody, staking, credit card
2026	GEMINI 2.0 Markets company Building the super app for the markets economy

GEMINI 2.0: FOUR INTEGRATED PRODUCT VERTICALS



[1] Subject to CFTC approval and applicable U.S. regulatory frameworks and law.

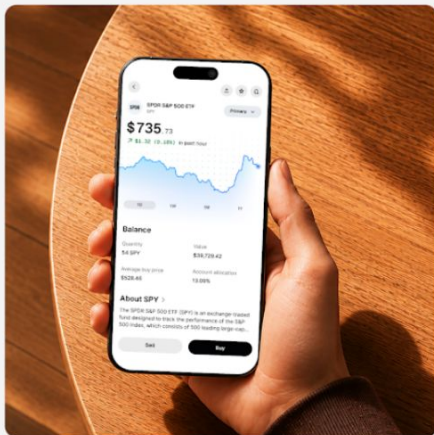
[2] Operating under CFTC DCM and DCO licenses held by our regulated subsidiaries, Gemini Titan, LLC and Gemini Olympus, LLC.

Building a super app for the markets economy

We expect to launch new products and features to expand the breadth of our platform

U.S. Stock Trading¹

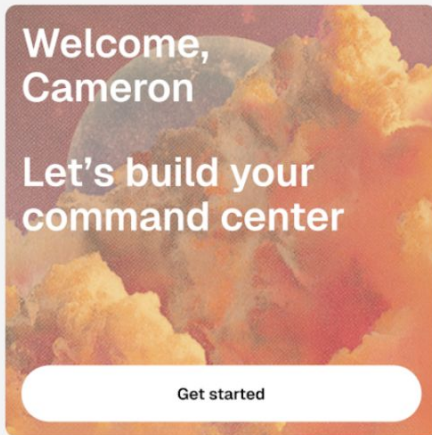
Trade U.S. equities and ETFs alongside crypto and predictions, broadening spot coverage across major asset classes



New Asset Class

Command Center

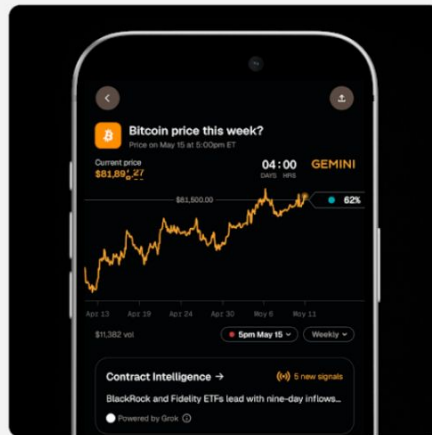
Personalized predictions feed with embedded AI insights, real-time market context, and emerging social features to drive informed trading²



Research & Social Layer

Derivatives & Clearing

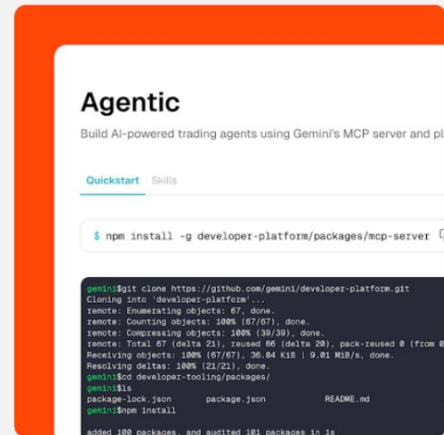
Event contracts live on our regulated derivatives stack,² with in-house derivatives, third-party clearing, and broader markets ahead³



Markets Infrastructure

Agentic Trading Platform

Developer platform, advanced trading tools, and AI agent integration anticipated across every market on Gemini — crypto, stocks,³ predictions, and derivatives



Execution Layer

[1] Offered through our FINRA-registered broker-dealer subsidiary, Gemini Galactic Markets, LLC. Not available in all U.S. states.

[2] Operating under CFTC DCM and DCO licenses held by our regulated subsidiaries, Gemini Titan, LLC and Gemini Olympus, LLC.

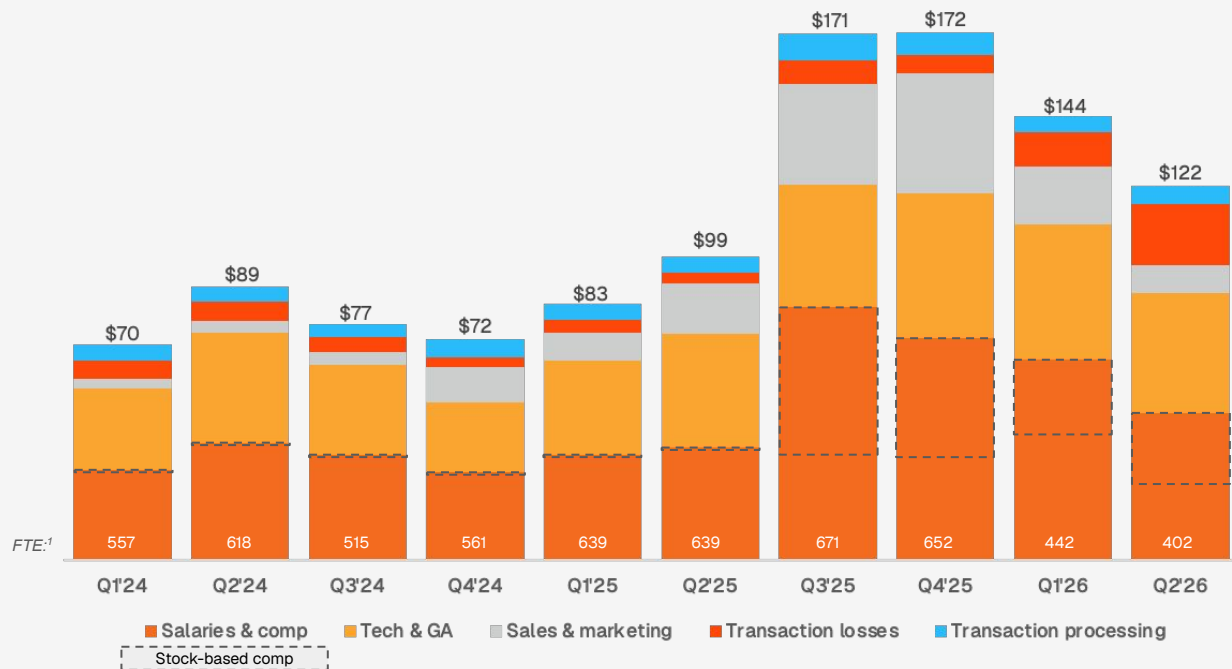
[3] Agentic trading platform is not currently offered on stocks.

* Products and features are not currently offered. Availability and timing subject to, among other things, regulatory approval and applicable law. See the forward-looking statements disclaimer in this presentation.

Q2 expenses continue sequential reduction, resulting from restructuring

Operating Expenses

In \$mm



Restructuring initiative realization

Exited Nifty in Q1; exiting UK/Europe and Australia markets; consolidating focus on U.S. market

Reduced comp run-rate in Q2 expected for H2'26

Headcount of ~400, down 40% from Q3'25 peak

Discipline across the cost base

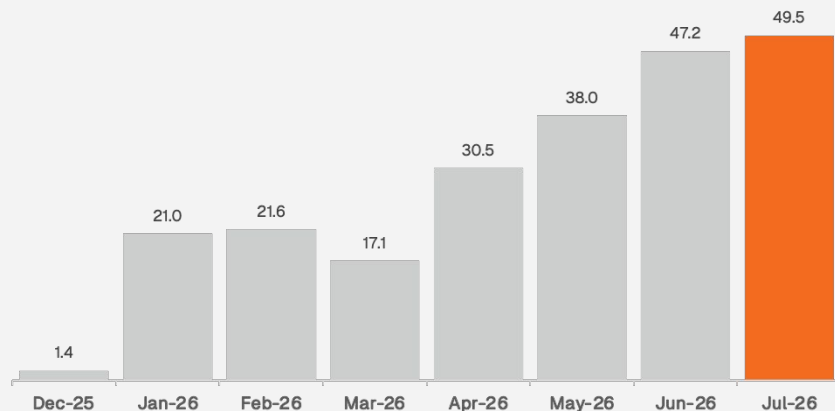
OpEx down 15% sequentially, and down 29% from Q4'25 peak

[1] FTE headcount numbers as of period end.

Predictions continues to see monthly volume records, with volume¹ up 93% quarter-over-quarter in Q2

Event Contracts Traded²

In millions



Shipped since Q1'26

Deeper sports coverage

- Tournament experiences with team watchlists, live group tables, and bracket view
- League-level sports feed hub with real-time advanced stats

Liquidity & rewards programs

- Taker and liquidity rewards program launched, alongside maker rebates
- 3x contracted market makers³ since Q1'26⁴

Developer & API access

- Batch orders, settled-position reporting, and public daily volume data now available via API
- Custom Combos RFQ live in sandbox⁵

225M+

Event Contracts Traded⁶

27K+

Prediction Traders⁶

100+

CFTC product and rule filings^{6,7}

[1] Volume is measured in Event Contracts Traded, which is the total number of event contracts bought or sold on our prediction marketplace during the period.

[2] Event Contracts Traded is the total number of event contracts bought or sold on our prediction marketplace during the period. Each contract can be traded at \$0.01 increments up to \$1 and is worth \$1 upon settlement.

[3] Contracted market makers are the number of entities that have executed a market maker agreement for Predictions.

[4] As of 7/31/26.

[5] Custom Combos is currently available in a sandbox environment for testing by developers and is not available for live trading.

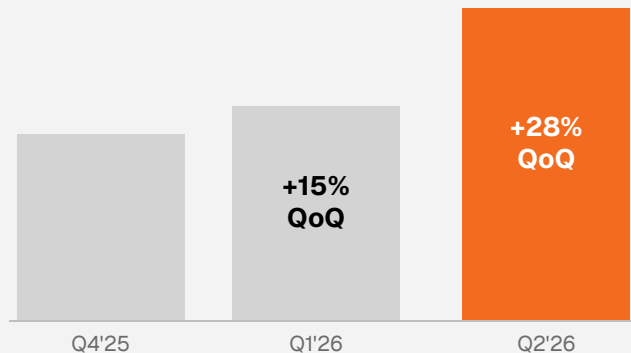
[6] Represents cumulative amount since launch of Gemini Predictions in December 2025. Number provided as of 7/31/26.

[7] CFTC product and rule filings means the number of filings submitted to the CFTC under Regulation 40.2 and Regulation 40.6.

AI adoption is compounding across Gemini, output per Engineer¹ up 1.5x² since Q4'25

PRs Merged³ per Engineer

Quarterly average⁴ per Engineer



1.5x PRs Merged / Engineer vs. Q4'25

How we're using AI

Agentic development

- Agents can author PRs end-to-end, with human review and approval before merge
- A dedicated agent team for code review — our most mature internal deployment

AI spend discipline

- Budgets enforced at organization, team, and individual level

Provider optionality

- Multiple model providers in production, no single-vendor dependency
- Internal tooling to monitor spend and match model choice to task

[1] Engineer includes any distinct PR author at Gemini that submits a PR, and may include individuals outside of engineering functions.

[2] Output is measured by PRs Merged. PRs Merged means a proposed code change (pull request) has successfully passed review and been integrated into our codebase.

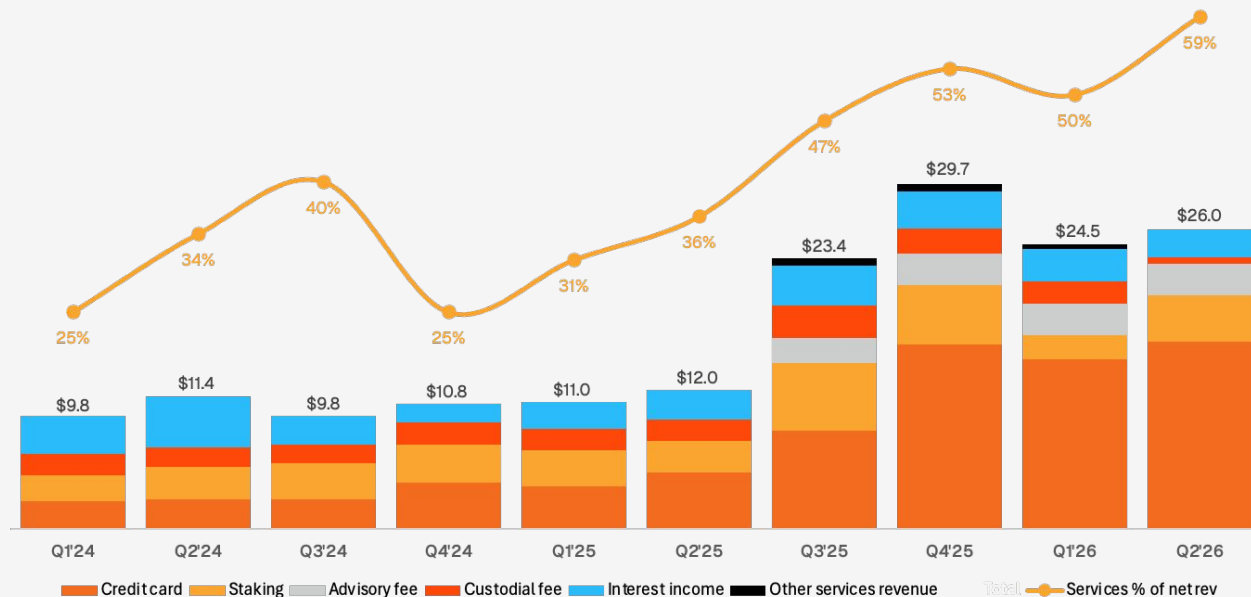
[3] PRs Merged means a proposed code change (pull request) has successfully passed review and been integrated into our codebase.

[4] Measured by total PRs Merged / applicable Engineers in the applicable period. "Engineer" includes any distinct PR author at Gemini that submits a PR, and may include individuals outside of engineering functions.

Building a more durable revenue model, services and interest income up 117% year-over-year

Services Revenue and Interest Income

In \$mms



Credit Card Momentum

Card net revenue up 231% YoY, scaling with the growth of Card MTUs¹ up 164% YoY

Services & Interest Mix

Services revenue and interest income reached 59% of net revenue in Q2'26, up from 50% in Q1'26. Services revenue itself grew 8% quarter-over-quarter — most of the mix shift this quarter reflects lower net revenue overall, driven by weaker spot exchange revenue.

^[1] Card MTUs is defined as a unique cardholder account that has a card related revenue qualifying event, either transacting on the card or carrying a revolving balance, in the prior thirty day period. Card MTUs presented for a quarter represent the MTUs as of the last day of the last month in the respective quarter.

Appendix

Key Performance Metrics

USERS (000s)	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26	Q/Q	Y/Y
Monthly Transacting Users ¹	523	587	601	589	580	(2%)	11%
Lifetime Transacting Users ²	1,499	1,605	1,671	1,680	1,718	2%	15%
TRADING VOLUME ³ (\$B)	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26	Q/Q	Y/Y
Retail	1.5	1.8	1.6	1.3	0.7	(46%)	(53%)
Institutional	9.8	14.6	9.9	5.0	3.1	(38%)	(68%)
Total trading volume	11.3	16.4	11.5	6.3	3.8	(40%)	(66%)
TRADING VOLUME ³ (\$B)	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26	Q/Q	Y/Y
Bitcoin	5.7	5.6	5.0	3.3	2.0	(39%)	(65%)
Ether	3.1	6.8	3.0	1.3	0.5	(62%)	(84%)
Other	2.5	4.0	3.5	1.7	1.3	(24%)	(48%)
Total trading volume	11.3	16.4	11.5	6.3	3.8	(40%)	(66%)
EXCHANGE REVENUE (\$ thousands)	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26	Q/Q	Y/Y
Retail	18,907	22,557	21,124	14,855	10,948	(26%)	(42%)
Institutional	1,326	2,595	3,379	2,317	1,549	(33%)	17%
Total exchange revenue	20,233	25,152	24,503	17,172	12,497	(27%)	(38%)
ASSETS ON PLATFORM ⁴ (\$B)	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26	Q/Q	Y/Y
Bitcoin	13.6	14.4	10.1	7.0	5.5	(21%)	(60%)
Ether	2.6	4.5	3.1	2.1	1.3	(38%)	(50%)
Other crypto	1.5	1.8	2.2	1.5	1.2	(20%)	(20%)
Customer custodial fiat assets	0.5	0.6	0.5	0.5	0.4	(20%)	(20%)
Total assets on platform	18.2	21.3	15.9	11.1	8.4	(24%)	(54%)

[1] We define MTU as any retail or institutional user who has engaged in any revenue-generating activity or whose account otherwise generated revenue for the Company in the trailing thirty days. MTUs presented for a quarter represent the MTUs as of the last day of the respective quarter. MTUs presented as of the end of a year represent the MTUs as of the last day of that year.

[2] We define LTUs as the cumulative number of unique MTUs who have ever transacted on our platform and continue to maintain an open account, measured since inception.

[3] We define Trading Volume as the total U.S. dollar equivalent value of spot matched trades transacted between a buyer and seller through our platform during the period of measurement.

[4] We define Assets on Platform as the total value of assets held on our platform and includes digital assets in custody, staking, and exchange products, user custodial fiat, and GUSD reserve assets.

Revenue

TOTAL REVENUE	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26	Q/Q	Y/Y
Transaction revenue							
Exchange	20,233	25,152	24,503	17,172	12,497	(27%)	(38%)
OTC	611	1,065	2,208	6,325	4,709	(26%)	671%
Predictions				444	524	18%	NM
Other transaction revenue	2	120	(2)	23	21	(9%)	950%
Total transaction revenue	20,846	26,337	26,709	23,964	17,751	(26%)	(15%)
Services revenue							
Credit card revenue	4,882	8,532	15,958	14,700	16,178	10%	231%
Staking revenue	2,690	5,883	5,095	2,137	4,026	88%	50%
Advisory fee revenue		2,098	2,710	2,710	2,709	(0%)	NM
Custodial fee revenue	1,878	2,825	2,174	1,868	618	(67%)	(67%)
Other services revenue		592	606	400		(100%)	NM
Total services revenue	9,450	19,930	26,543	21,815	23,531	8%	149%
Interest income	2,501	3,508	3,152	2,799	2,422	(13%)	(3%)
Net Revenue	32,797	49,775	56,404	48,578	43,704	(10%)	33%
Corporate interest and other income	492	843	3,939	1,694	1,771	5%	260%
Total revenue	33,289	50,618	60,343	50,272	45,475	(10%)	37%

Expense Segmentation

OPERATING EXPENSES	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26	Q/Q	Y/Y
Salaries and compensation	36,829	82,523	72,248	65,428	48,223	(26%)	31%
<i>Employee compensation, benefits and personnel-related costs</i>	35,076	36,772	36,251	34,766	27,919	(20%)	(20%)
<i>Stock-based compensation (SBC)</i>	1,753	45,751	35,997	24,178	20,304	(16%)	1,058%
<i>Severance</i>	-	-	-	6,484	-	(100%)	NM
Technology	17,799	20,317	22,337	22,090	18,758	(15%)	5%
General and administrative	19,248	19,335	24,895	21,680	20,585	(5%)	7%
Transaction losses	3,553	7,693	5,965	11,090	20,147	82%	467%
<i>Provision for expected credit losses (credit cards)</i>	1,704	2,843	2,750	4,560	16,062 ¹	252%	843%
<i>Credit card fraud reserve</i>				4,083		(100%)	NM
<i>ACH and other transaction losses</i>	1,849	4,850	3,215	2,447	4,085	67%	121%
Sales and marketing	16,122	32,926	39,043	19,071	8,818	(54%)	(45%)
<i>Marketing acquisition, brand spend, and other</i>	9,595	20,185	17,899	7,684	107	(99%)	(99%)
<i>Credit card rewards and marketing promotional and referral incentives</i>	6,527	12,741	21,144	11,387	8,711	(24%)	33%
Transaction processing	5,173	8,617	7,256	5,101	5,885	15%	14%
Total Operating Expenses	98,724	171,411	171,744	144,460	122,416	(15%)	24%

[1] Approximately \$10 million of Q2'26 provision for credit losses is attributable to accounts originated in Q1'26 that are associated with an identified fraud-related activity.

Card Economic Details

(In thousands)	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26	Q/Q	Y/Y
Card Measures							
Card MTUs ¹	40	90	113	114	106	(7%)	165%
Card Transaction Volume ²	176,758	356,852	588,417	520,449	484,610	(7%)	174%
Card Receivables ³	93,450	150,627	219,946	218,064	219,572	1%	135%
Credit Card Revenue	4,882	8,532	15,958	14,700	16,178	10%	231%
<i>Interchange Revenue</i>	<i>3,405</i>	<i>7,274</i>	<i>11,796</i>	<i>10,258</i>	<i>10,204</i>	<i>(1%)</i>	<i>200%</i>
<i>Interest Income</i>	<i>2,190</i>	<i>2,720</i>	<i>4,524</i>	<i>5,804</i>	<i>6,478</i>	<i>12%</i>	<i>196%</i>
<i>Fees owed to issuing bank & other</i>	<i>(713)</i>	<i>(1,462)</i>	<i>(362)</i>	<i>(1,362)</i>	<i>(504)</i>	<i>(63%)</i>	<i>(29%)</i>
Less: interest expense on funding debt	-	(314)	(1,163)	(2,495)	(2,553)	2%	NM
Less: crypto rewards	(2,855)	(6,075)	(12,278)	(8,423)	(8,168)	(3%)	186%
Pre provision net revenue (PPNR)⁴	2,027	2,143	2,517	3,782	5,457	44%	169%
Less: provision for credit losses ⁵	(1,704)	(2,843)	(2,750)	(8,643)	(16,062)	86%	843%
PPNR less provision for credit losses	323	(700)	(233)	(4,861)	(10,605)	118%	(3,383%)
Managed card portfolio metrics							
<i>Charge-offs</i>	<i>1,815</i>	<i>1,141</i>	<i>1,652</i>	<i>1,976</i>	<i>3,425</i>	<i>73%</i>	<i>89%</i>
<i>30+ DPD / receivables</i>	<i>3.2%</i>	<i>2.7%</i>	<i>2.7%</i>	<i>3.8%</i>	<i>9.4%</i>	<i>147%</i>	<i>194%</i>
<i>Fraud 30+ DPD / receivables</i>				<i>1.0%</i>	<i>6.1%</i>	<i>510%</i>	<i>NM</i>
<i>Non-fraud 30+ DPD / receivables</i>				<i>2.8%</i>	<i>3.3%</i>	<i>18%</i>	<i>NM</i>

[1] Card MTUs is defined as a cardholder who has engaged in any card related revenue-generating activity, including a card payment transaction or card revolving balance, in the trailing thirty days. Card MTUs presented for a quarter represent the Card MTUs as of the last day of the last month in the respective quarter.

[2] Card Transaction Volume is defined as the aggregate dollar amount of purchase transactions initiated through the Gemini Credit Card during the reporting period, inclusive of domestic and international spend.

[3] Card Receivables is defined as the outstanding principal balance owned by Gemini at the end of the reporting period.

[4] We define PPNR as credit card net revenue, less interest expense on funding debt and less crypto rewards expense. PPNR is a non-GAAP financial measure. See the Appendix to this presentation for more information and a reconciliation to the most directly comparable GAAP measure.

[5] Approximately \$10 million of Q2'26 credit losses is attributable to accounts originated in Q1'26 that are associated with an identified fraud-related activity.

Expense Outlook - Updated 2026 Guidance

Metric	Period	Outlook
Compensation ex SBC	FY 2026	15-20% reduction excluding restructuring costs
Stock Based Compensation	FY 2026	\$100-115 million excluding restructuring costs
Technology + G&A	FY 2026	\$155-170 million
Marketing ex Rewards and Promotions	FY 2026	10-15% of revenue dependent on market opportunities

Adjusted EBITDA Reconciliation

ADJUSTED EBITDA (\$000s)	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26	Q/Q	Y/Y
Net Loss	(133,212)	(159,514)	(140,823)	(108,978)	(107,724)	(1%)	(19%)
Adjusted to exclude the following:							
Provision for (benefit from) income taxes	76	(1,186)	135	21	22	5%	(71%)
Interest expense	19,611	22,816	10,782	7,598	7,076	(7%)	(64%)
Depreciation and amortization	7,662	7,672	7,534	7,482	7,298	(2%)	(5%)
Stock-based compensation	1,753	45,751	35,997	24,178	20,304	(16%)	1,058%
Impairment	-	-	650	-	-	NM	NM
Restructuring charges ¹	-	-	-	7,866	-	NM	NM
Non-recurring legal contingencies, settlements, and related costs	3,848	-	-	424	-	NM	NM
Change in fair value on related party convertible notes	9,424	8,178	-	-	-	NM	NM
Change in fair value on related party loans	38,773	24,989	-	-	-	NM	NM
Non-recurring gain related to conversion of convertible notes and term loans	-	-	(5,841)	-	-	NM	NM
Unrealized foreign exchange loss (gain)	190	(1,087)	(591)	1,484	(1,010)	(168%)	(632%)
Adjusted EBITDA	(51,875)	(52,381)	(92,157)	(59,925)	(74,034)	(24%)	(43%)

[1] Includes impairment charges in connection with the restructuring of \$1.3 million.

Adjusted Operating Loss Reconciliation

ADJUSTED OPERATING LOSS (\$000s)	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26	Q/Q	Y/Y
Operating Loss	(65,435)	(120,793)	(111,401)	(94,188)	(76,941)	(18%)	18%
Adjusted to exclude the following:							
Depreciation and amortization	7,662	7,672	7,534	7,482	7,298	(2%)	(5%)
Stock-based compensation	1,753	45,751	35,997	24,178	20,304	(16%)	1,058%
Impairment	-	-	650	-	-	NM	NM
Restructuring charges ¹	-	-	-	7,866	-	NM	NM
Non-recurring legal contingencies, settlements, and related costs	3,848	-	-	424	-	NM	NM
Adjusted Operating Loss	(52,172)	(67,370)	(67,220)	(54,238)	(49,339)	9%	5%

[1] Includes impairment charges in connection with the restructuring of \$1.3 million.

Credit Card: Pre-Provision Net Revenue Reconciliation

PRE PROVISION NET REVENUE (\$000s)	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26	Q/Q	Y/Y
Credit card net revenue	4,882	8,532	15,958	14,700	16,178	10%	231%
Adjusted to exclude the following:							
Interest expense on funding debt	-	(314)	(1,163)	(2,495)	(2,553)	2%	NM
Crypto rewards	(2,855)	(6,075)	(12,278)	(8,423)	(8,168)	(3%)	186%
Pre provision net revenue (PPNR)	2,027	2,143	2,517	3,782	5,457	44%	169%

Non-GAAP Financial Measures

Adjusted EBITDA

Management believes that Adjusted EBITDA, which is a measure not presented in accordance with GAAP, may provide investors with additional useful information in evaluating our performance. We use this non-GAAP measure internally to evaluate performance and to make financial, investment and operational decisions. We believe that presentation of this non-GAAP measure provides investors with greater transparency with respect to our operating results and that this measure is useful for period-to-period comparisons of results. Management also believes that providing this non-GAAP measure helps investors evaluate the Company's operating performance, profitability and business trends in a way that is consistent with how management evaluates such matters.

We define Adjusted EBITDA as net income (loss), adjusted to exclude provision for (benefit from) income taxes, interest expense, depreciation and amortization, stock-based compensation expense, impairment, restructuring charges, non-recurring legal contingencies, settlement and related costs, change in fair value on related party convertible notes, change in fair value on related party loans, gain on conversion of convertible notes and term loans, and unrealized foreign exchange loss (gain). Among other non-cash and non-recurring items, Adjusted EBITDA excludes stock-based compensation expense, which has recently been, and will continue to be for the foreseeable future, a significant recurring expense for our business and an important part of our compensation strategy. In addition, on February 5, 2026, the Company announced its plans to wind down operations in the United Kingdom, European Union, other European jurisdictions, and Australia. As such, beginning with Q1 2026, Adjusted EBITDA also excludes related restructuring charges, which primarily relate to workforce reductions, lease exit costs, and other actions taken to streamline our operations and that we believe are unusual in nature and/or infrequent in occurrence and are not indicative of our ongoing operating activities.

Adjusted Operating Loss

Management believes that Adjusted Operating Loss, which is a measure not presented in accordance with GAAP, may provide investors with additional useful information in evaluating our operating performance and operating leverage. We use this non-GAAP measure to evaluate the efficiency of our cost structure, the relationship between revenue growth and operating expenses, and the progress of our ongoing operations. We believe that presentation of this non-GAAP measure provides investors with greater transparency with respect to our operating results by removing the effects of non-cash and non-recurring items that are not indicative of our underlying operational performance, and that this measure is useful for period-to-period comparisons of results. Unlike Adjusted EBITDA, Adjusted Operating Loss excludes interest expense and changes in fair value of financial instruments and we consider it a measure of operating leverage and the underlying economics of our core business operations.

We define Adjusted Operating Loss as operating loss, adjusted to exclude depreciation and amortization, stock-based compensation, impairment, restructuring charges, and non-recurring legal contingencies, settlement and related costs.

Pre Provision Net Revenue

Management believes that Pre-Provision Net Revenue, which is a measure not presented in accordance with GAAP, may provide investors with additional useful information in evaluating the standalone economics of our credit card program. We use this non-GAAP measure internally to evaluate the revenue-generating capacity of the card portfolio prior to the impact of credit loss provisioning, which we view as a separate and distinct driver of card profitability that reflects portfolio seasoning dynamics rather than the underlying unit economics of the business. We believe that presentation of this non-GAAP measure provides investors with greater transparency with respect to the card program's progress toward standalone profitability and that this measure is useful for period-to-period comparisons of results.

We define Pre-Provision Net Revenue as credit card net revenue, less interest expense on funding debt, less crypto rewards expense.

Other companies, including companies in our industry, may calculate similarly titled non-GAAP measures differently or may use other non-GAAP measures to evaluate their performance, all of which could reduce the usefulness of our non-GAAP financial measures as a tool for comparison. A reconciliation of these non-GAAP measures is provided in this Appendix to the most directly comparable financial measure stated in accordance with GAAP. Investors are encouraged to review the related GAAP financial measures and the reconciliation of non-GAAP financial measures to their most directly comparable GAAP financial measures included in this presentation, and not to rely on any single financial measure to evaluate our business. These non-GAAP financial measures are presented for supplemental informational purposes only, have limitations as an analytical tool, and should not be considered in isolation or as a substitute for financial information presented in accordance with GAAP.

Make your
predictions

Trending

Sports

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Elections

Trade on real-life outcomes with Gemini Predictions

Predict what happens next. A transparent way to
engage with real-world event forecasting.



Fed decision in September?

Fed maintains rate

Yes

GEMINI

Odds

57% chance

Cost

\$100

Payout if correct

\$175

